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# Scaling Sustainable Agricultural Practices through Integrated Extension Models

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griculture today operates in complex environment marked by climatic unpredictability. resource and constraints, socio-economic challenges. With over 50% of India's population dependent on agriculture, transitioning towards sustainability is not necessary for environmental only preservation but also critical for rural development and food security. Sustainable agricultural practices such as integrated nutrient management, conservation tillage, crop diversification, organic farming, and efficient irrigation negative environmental can mitigate enhance productivity. impacts and



Picture: A split-image showing traditional extension on one side (extension officer with a chalkboard) and digital extension (farmer using a mobile app) on the other.

However, their adoption remains low due to lack of awareness, technical knowledge, and support mechanisms. Agricultural extension plays a crucial role in bridging the knowledge gap between research institutions and farmers. However, traditional linear models of extension where government agents deliver top-down recommendations have become increasingly inadequate in addressing the dynamic needs of today's farmers. There is a growing consensus on the need for Integrated Extension Models, which blend conventional methods with participatory and digital approaches to accelerate the scaling of sustainable practices.

### What Are Integrated Extension Models?

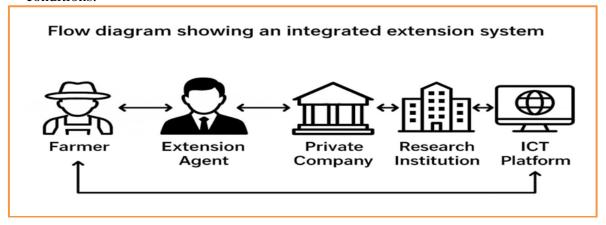
Integrated extension models refer to an inclusive and multi-channel approach to agricultural advisory services. They connect farmers with information, inputs, institutions, and innovations through a collaborative framework involving public, private, civil society, and digital actors.

These models are:

- **Farmer-centric**: Focusing on participatory learning and problem-solving.
- **Technology-enabled**: Using mobile phones, apps, IVR, videos, and satellite data.

AGRI MAGAZINE ISSN: 3048-8656 Page 41

- Collaborative: Engaging NGOs, private firms, research institutions, and farmer organizations.
- **Context-specific**: Tailoring information based on local agro-climatic and socio-economic conditions.



### **Digital Tools and ICTs in Extension**

Digital agriculture has revolutionized the way farmers receive information. Key ICT interventions include:

- Mobile Advisory Services: Sending SMS or voice messages with weather forecasts, pest alerts, and market prices.
- AI and Machine Learning Tools: Used for image-based pest diagnostics (e.g., Plantix).
- **Interactive Platforms**: Websites and apps offering crop-specific management advice.
- Community Radios and WhatsApp groups are increasingly popular for multilingual, real-time communication.

These innovations increase the reach, relevance, and responsiveness of extension systems.



Farmer using a smartphone with icons of Agri Apps (e.g-Kisan Suvidha)

## Farmer Field Schools and Participatory Learning

Farmer Field Schools (FFS) promote experiential learning through group-based demonstration and discussion. These schools:

- Enable hands-on experimentation with sustainable techniques.
- Facilitate knowledge exchange among farmers.
- Empower farmers to make independent decisions based on observed results.

FFS has proven successful in increasing adoption of Integrated Pest Management (IPM), System of Rice Intensification (SRI), and organic cultivation.

### **Role of Public-Private Partnerships**

Public-Private Partnerships (PPP) bring together:

- Government bodies: for policy direction and funding.
- **Private companies**: for inputs, infrastructure, and technology.
- NGOs: for community outreach and capacity building.
- **Academic institutions**: for research support.

Such collaborations help scale interventions, reduce redundancy, and introduce innovations. For example, e-Choupal by ITC connects farmers to markets and advisory services, enabling better price realization and input access.

### Krishi Vigyan Kendras and Institutional Support

Krishi Vigyan Kendras (KVKs) serve as vital nodes in decentralized agricultural research and extension. Their activities include:

- On-farm testing of technologies.
- Training of extension workers and farmers.
- Conducting frontline demonstrations and field days.

When KVKs integrate with local stakeholders and use digital platforms, they can significantly enhance the reach and adoption of sustainable practices.

### Strengthening Farmer Organizations and Agri-Entrepreneurs

Farmer Producer Organizations (FPOs) and rural agri-entrepreneurs act as important conduits of extension. They:

- Enable collective input procurement and marketing.
- Offer peer-based advisory services.
- Encourage entrepreneurship in input supply and services.

Supporting these entities through training and policy support can multiply the outreach of extension models.



FPO members attending agri-preneur demonstrating a technique using a tablet

### **Case Studies of Successful Models**

**Digital Green (India):** Uses participatory videos where farmers explain best practices in their own dialects. These videos are screened in small groups, leading to higher trust and adoption.

Impact: Over 10,000 videos produced in 20 languages, benefitting 2 million farmers.

**Plantwise Clinics (Global):** Set up by CABI, these clinics are run by trained plant doctors who diagnose crop issues and recommend sustainable solutions. Impact: More than 13,000 clinics established, improving yields and reducing chemical misuse.

**One Acre Fund (Africa):** Provides a bundled approach of input delivery, credit, and extension using local field agents and mobile communication. Impact: Yield increases of up to 100% through sustainable practices like intercropping and organic fertilization.

### **Challenges in Implementation**

Despite their effectiveness, integrated extension models face several barriers:

- **Digital Divide:** Many rural regions lack reliable internet and digital literacy.
- Coordination Issues: Lack of integration among different service providers and institutions.
- **Funding Gaps:** Many models rely on short-term project funding without sustainability plans.
- **Resistance to Change:** Farmers may be hesitant to adopt unfamiliar methods.

### **Strategies for Strengthening Integrated Extension Models**

• Localization of Content: Develop audio-visual content in local languages using relatable stories and local examples.

AGRI MAGAZINE ISSN: 3048-8656 Page 43

- **Promotion of Inclusive Infrastructure:** Expand rural broadband and provide affordable digital devices to women and marginalized farmers.
- Capacity Building: Regularly train extension agents, FPO leaders, and rural entrepreneurs in both technical and communication skills.
- **Policy Incentives:** Introduce co-funding schemes, support for ICT innovation, and datasharing frameworks for collaboration.
- Participatory Monitoring and Evaluation: Involve farmers in tracking outcomes and refining services based on feedback.

#### Conclusion

Integrated agricultural extension models represent a new frontier in empowering farmers to adopt sustainable practices. By combining traditional outreach with digital innovation, participatory learning, institutional backing, and multi-stakeholder collaboration, these models offer an effective pathway to achieve climate-resilient and inclusive growth in agriculture.

The future of agriculture lies not just in new technologies, but in how knowledge is shared, adapted, and scaled. Strengthening integrated extension systems is therefore central to transforming Indian agriculture into a model of sustainability and equity.

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AGRI MAGAZINE ISSN: 3048-8656 Page 44